

ACCOUNT NUMBER: Consolidated
FAMILY NAME
July 1, 2018-September 30, 2018

**PLEASE REVIEW THE IMPORTANT NOTICES
AT THE END OF THIS STATEMENT**



MESSAGE FROM YOUR INVESTMENT ADVISOR:

Don't forget, SEM's Client Newsletter is included in the back of this statement.

Inside the statement you will find a consolidated position of your account as well as details on which SEM Programs (Models) you are invested in. You will be able to see both the performance & holdings of each model. As you go further in you will see all of the transactions inside your account.

You will also be able to see what fees have been charged for the management of your account. The fees are calculated based on the investment model (program) allocation. SEM's "Dynamic" (Dyn.) programs have a lower fee than our "Standard" (Std.) programs due to lower trading frequency, which is why you will see multiple fees listed for your account. In addition, SEM/TCA by E*Trade collects a Financial Advisor fee on behalf of the advisor listed to the right. For questions on the various fee levels and investment model choices, please contact your advisor.

Fees are pro-rated based on the number of days the account was managed, charged in arrears and adjusted for cash flows in and out of the account based on when money was added or subtracted. Unless other arrangements have been made, fees are automatically deducted from your account during the first month following the calendar quarter, i.e 1st Quarter fees (1/1 to 3/31) are deducted in March. Clients who removed money during the quarter may show a slightly higher fee percentage per year, depending on how much money was taken out of the account. Take a moment to review the calculation. TCA by E*Trade will not perform any accuracy or appropriateness calculations. SEM's firm brochure (Part 2 of Form ADV) is available upon request. You have the right to impose or modify any reasonable restrictions on the management of your account. Please contact your financial advisor if there are any changes in your financial situation or investment objectives.

If you have questions please contact Jeff Hybiak, CFA at (520) 750-1234.

Your Investment Manager:
SEM Wealth Management
7367 E Tanque Verde Rd
Tucson, AZ 85715

Your Financial Advisor:
Jeff Smith, CFP
Address
City, State Zip

Your name & address
would be shown here.

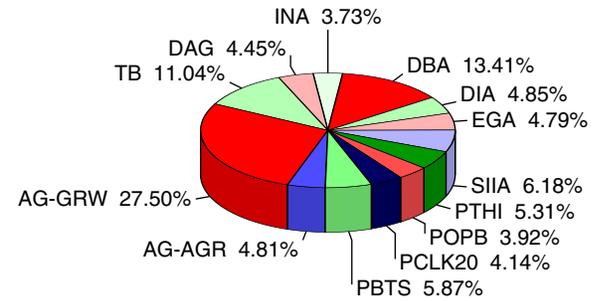
¹ The above commentary was prepared by your investment advisor and/or representative or obtained from sources believed to be reliable. TCA by E*TRADE has not reviewed the accuracy of this commentary. The above is not a solicitation to purchase or sell any securities.

Consolidated Account Summary

If client fills out a "statement family" form, all accounts are consolidated in the statement and a summary is shown here.

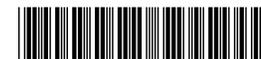
Consolidated Model Allocation Chart^A

| | Current Period 07/01/18-09/30/18 | Year to Date 2018 |
|---|-------------------------------------|----------------------|
| BEGINNING VALUE | \$ 230,185.14 | \$ 215,515.74 |
| Additions | \$ 6,356.76 | \$ 20,854.95 |
| Withdrawals | \$ 0.00 | \$ 0.00 |
| Investment Income & Expenses | \$ 1,292.50 | \$ 3,199.71 |
| Net Change in Market Value | \$ 10,076.30 | \$ 8,340.30 |
| ENDING VALUE | \$ 247,910.70 | \$ 247,910.70 |



List of Consolidated Accounts

| Account Name | Type | Account Number | Market Value as of 09/30/18 |
|------------------------------------|----------------|----------------|-----------------------------|
| Each account for family listed | Qualified Plan | 123451 | \$ 124,976.79 |
| [REDACTED] | IRA | 123452 | \$ 32,613.75 |
| | ROTH IRA | 123453 | \$ 11,395.76 |
| | Qualified Plan | 123454 | \$ 55,634.16 |
| | IRA | 123455 | \$ 11,909.94 |
| | ROTH IRA | 123456 | \$ 11,380.30 |
| Total Accounts Market Value | | | \$ 247,910.70 |



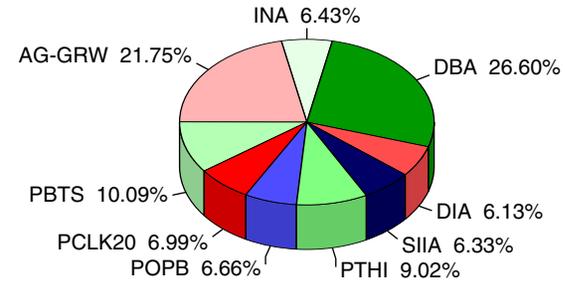
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After the consolidated report, each individual account is shown.

Account Summary 123451
(Account Name)

| | Current Period 07/01/18-09/30/18 | Year to Date 2018 |
|---|-------------------------------------|----------------------|
| BEGINNING VALUE | \$ 115,522.70 | \$ 105,217.92 |
| Additions | \$ 4,624.98 | \$ 15,527.98 |
| Withdrawals | \$ 0.00 | \$ 0.00 |
| Investment Income & Expenses | \$ 725.14 | \$ 1,649.85 |
| Net change in Market Value | \$ 4,103.97 | \$ 2,581.04 |
| ENDING VALUE | <u>\$ 124,976.79</u> | <u>\$ 124,976.79</u> |

Model Allocation Chart 123451
(Account Name)



Performance Results^B 123451

Net Return^C

| Account |
|--------------------------------|
| MODEL 9 Dynamic Balanced Alloc |
| MODEL 23 AmeriGuard Growth |
| MODEL 33 Ocean Park Balanced (|

Performance is shown by model here and on the following page.

| | 3rd Quarter 07/01/18-09/30/18 | Year to Date 01/01/18-09/30/18 | Trailing 1 Year 10/01/17-09/30/18 | From-Through 11/01/17-09/30/18 |
|--------------------------------|----------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|
| Account | 4.11% | 3.61% | NA | 4.70% |
| MODEL 9 Dynamic Balanced Alloc | 4.35% | 4.14% | NA | 6.01% |
| MODEL 23 AmeriGuard Growth | 5.07% | 6.48% | NA | 9.53% |
| MODEL 33 Ocean Park Balanced (| 1.01% | (0.27%) | NA | 0.59% |

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Performance Results^B 123451

Net Return^C

| | 3rd Quarter 07/01/18-09/30/18 | Year to Date 01/01/18-09/30/18 | Trailing 1 Year 10/01/17-09/30/18 | From-Through 11/01/17-09/30/18 |
|---------------------------------|---|--|---|--|
| MODEL 1 Income Allocator | 1.09% | 0.99% | NA | 1.50% |
| MODEL 34 Toews High Income (PI) | 1.67% | (0.07%) | NA | (0.78%) |
| MODEL 7 Dynamic Income Alloc. | 2.63% | 1.40% | NA | 1.61% |
| MODEL 31 BTS Select Bond (Plat | 2.44% | (1.24%) | NA | (2.65%) |
| MODEL 32 Clark Navigator 20-80 | 2.54% | 2.26% | NA | 2.73% |
| MODEL 37 Special Individual In | 17.97% | 19.53% | NA | 19.53% |

Net Gains

| Account | 3rd Quarter 07/01/18-09/30/18 | Year to Date 01/01/18-09/30/18 | Trailing 1 Year 10/01/17-09/30/18 | From-Through 10/19/17-09/30/18 |
|---------------------------------|---|--|---|--|
| Account | \$ 4,829.11 | \$ 4,231.12 | NA | \$ 5,462.53 |
| MODEL 9 Dynamic Balanced Alloc | \$ 1,387.09 | \$ 1,295.54 | NA | \$ 1,912.88 |
| MODEL 23 AmeriGuard Growth | \$ 1,231.45 | \$ 1,482.31 | NA | \$ 2,237.74 |
| MODEL 33 Ocean Park Balanced (| \$ 83.24 | (\$ 23.08) | NA | \$ 39.04 |
| MODEL 1 Income Allocator | \$ 86.34 | \$ 71.13 | NA | \$ 120.57 |
| MODEL 34 Toews High Income (PI) | \$ 185.55 | (\$ 8.69) | NA | (\$ 91.90) |
| MODEL 7 Dynamic Income Alloc. | \$ 196.10 | \$ 95.20 | NA | \$ 112.65 |
| MODEL 31 BTS Select Bond (Plat | \$ 300.89 | (\$ 92.18) | NA | (\$ 259.18) |

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Performance Results^B 123451

| Net Gains | 3rd Quarter 07/01/18-09/30/18 | Year to Date 01/01/18-09/30/18 | Trailing 1 Year 10/01/17-09/30/18 | From-Through 10/19/17-09/30/18 |
|--------------------------------|----------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|
| MODEL 32 Clark Navigator 20-80 | \$ 216.41 | \$ 191.48 | NA | \$ 228.94 |
| MODEL 37 Special Individual In | \$ 1,142.09 | \$ 1,232.13 | NA | \$ 1,232.13 |

NOTE A - The following asset groups are not included in your performance result
O = OTHER ASSETS

Asset Summary 123451 (Account Name)

Holdings are then broken out by model.

| Description | Symbol | Quantity | Price as of 09/30/18 | Market Value | % of Market Value |
|--|--------|----------|-------------------------|--------------------|-------------------|
| 1 - Income Allocator - INA | | | | | |
| Mutual Funds | | | | | |
| INVESCO FLOATING RATE FUND CLASS Y | AFRYX | 63.1260 | 7.5900 | \$ 479.13 | 0.38 % |
| CITY NATIONAL ROCHDALE FIXED INCOME | RIMOX | 33.9030 | 24.7000 | \$ 837.40 | 0.67 % |
| EATON VANCE FLOATING RATE ADVANTAGE FUND | EIFAX | 36.4270 | 10.9900 | \$ 400.33 | 0.32 % |
| GOLDMAN SACHS SHORT DURATION GOVT FUND | GSTGX | 40.1370 | 9.6700 | \$ 388.12 | 0.31 % |
| JP MORGAN LIMITED DURATION BOND FUND CLASS I | HLGFX | 204.5300 | 9.9600 | \$ 2,037.12 | 1.63 % |
| JP MORGAN INVESTOR CONSERVATIVE GROWTH FUND | ONCFX | 34.9060 | 12.8400 | \$ 448.19 | 0.36 % |
| MAINSTAY FLOATING RATE FUND CLASS I | MXFIX | 44.1480 | 9.3400 | \$ 412.34 | 0.33 % |
| PAYDEN & RYGEL LOW DURATION FUND INVESTOR | PYSBX | 38.4330 | 9.9400 | \$ 382.02 | 0.31 % |
| PIMCO INCOME FUND INST'L CLASS | PIMIX | 49.3790 | 11.8900 | \$ 587.12 | 0.47 % |
| PRINCIPAL HIGH YIELD FUND INST'L CLASS | PHYTX | 151.3130 | 7.2300 | \$ 1,093.99 | 0.87 % |
| T ROWE PRICE CAPITAL APPRECIATION FUND CLASS | TRAIX | 13.7260 | 30.4100 | \$ 417.41 | 0.34 % |
| VIRTUS SEIX FLOATING RATE HIGH INCOME FUND | SAMBX | 45.7970 | 8.7100 | \$ 398.89 | 0.32 % |
| Total Mutual Funds | | | | \$ 7,882.06 | 6.31 % |
| Cash | | | | \$ 156.39 | 0.12 % |



Asset Summary 123451 (Account Name)

| Description | Symbol | Quantity | Price as of 09/30/18 | Market Value | % of Market Value |
|--|--------|----------|-------------------------|---------------------|-------------------|
| 2 - Dynamic Income Alloc. - DIA | | | | | |
| Mutual Funds | | | | | |
| GOLDMAN SACHS US EQUITY DIVIDEND & PREMIUM | GSPKX | 167.4910 | 13.7400 | \$ 2,301.33 | 1.84 % |
| TOEWS TACTICAL INCOME FUND | THHYX | 139.8700 | 10.6500 | \$ 1,489.62 | 1.20 % |
| SIERRA TACTICAL CORE INCOME FUND CLASS R | SSIRX | 106.2160 | 20.8700 | \$ 2,216.73 | 1.77 % |
| NAVIGATOR TACTICAL FIXED INCOME FUND CLASS I | NTBIX | 147.7840 | 10.1900 | \$ 1,505.92 | 1.20 % |
| Total Mutual Funds | | | | \$ 7,513.60 | 6.01 % |
| Cash | | | | \$ 147.07 | 0.12 % |
| 3 - Dynamic Balanced Alloc. - DBA | | | | | |
| Mutual Funds | | | | | |
| GOLDMAN SACHS US EQUITY DIVIDEND & PREMIUM | GSPKX | 354.7550 | 13.7400 | \$ 4,874.33 | 3.90 % |
| TOEWS TACTICAL INCOME FUND | THHYX | 308.2470 | 10.6500 | \$ 3,282.83 | 2.63 % |
| SIERRA TACTICAL CORE INCOME FUND CLASS R | SSIRX | 226.6740 | 20.8700 | \$ 4,730.69 | 3.78 % |
| NAVIGATOR TACTICAL FIXED INCOME FUND CLASS I | NTBIX | 315.3810 | 10.1900 | \$ 3,213.73 | 2.58 % |
| VANGUARD 500 INDEX FUND INVESTOR CLASS | VFINX | 37.4010 | 269.0900 | \$ 10,064.24 | 8.05 % |
| VANGUARD SMALL-CAP INDEX FUND INVESTOR CLASS | NAESX | 83.1130 | 77.8400 | \$ 6,469.52 | 5.17 % |
| Total Mutual Funds | | | | \$ 32,635.34 | 26.11 % |
| Cash | | | | \$ 611.71 | 0.49 % |
| 4 - AmeriGuard Growth - AG-GRW | | | | | |
| Mutual Funds | | | | | |
| VANGUARD US GROWTH FUND INVESTOR CLASS | VWUSX | 161.3100 | 43.4000 | \$ 7,000.85 | 5.61 % |
| VANGUARD TAX-MANAGED SMALL-CAP FUND ADMIRAL | VTMSX | 75.4340 | 69.9600 | \$ 5,277.36 | 4.22 % |
| VANGUARD MID-CAP GROWTH INDEX FUND INVESTOR | VMGIX | 65.3580 | 56.0200 | \$ 3,661.36 | 2.93 % |
| VANGUARD SMALL-CAP VALUE INDEX FUND INVESTOR | VISVX | 158.0690 | 33.3900 | \$ 5,277.92 | 4.22 % |
| VANGUARD SMALL-CAP GROWTH INDEX FUND | VISGX | 101.3920 | 52.6500 | \$ 5,338.29 | 4.27 % |
| Total Mutual Funds | | | | \$ 26,555.78 | 21.25 % |
| Cash | | | | \$ 617.24 | 0.50 % |

Asset Summary 123451
(Account Name)

| Description | Symbol | Quantity | Price as of 09/30/18 | Market Value | % of Market Value |
|--|--------|------------|-------------------------|---------------------|-------------------|
| 5 - BTS Select Bond (Platinum) - PBTS | | | | | |
| Mutual Funds | | | | | |
| BTS TACTICAL FIXED INCOME FUND CLASS I | BTFIX | 1,243.2730 | 9.9800 | \$ 12,407.86 | 9.92 % |
| Total Mutual Funds | | | | \$ 12,407.86 | 9.92 % |
| Cash | | | | \$ 209.71 | 0.17 % |
| 6 - Clark Navigator 20-80 (Platinum) - PCLK20 | | | | | |
| Mutual Funds | | | | | |
| NAVIGATOR EQUITY HEDGED FUND CLASS I | NAVIX | 171.2660 | 8.8600 | \$ 1,517.42 | 1.22 % |
| NAVIGATOR TACTICAL FIXED INCOME FUND CLASS I | NTBIX | 677.4830 | 10.1900 | \$ 6,903.55 | 5.52 % |
| NAVIGATOR DURATION NEUTRAL BOND FUND CLASS I | NDNIX | 11.1940 | 10.2800 | \$ 115.07 | 0.09 % |
| Total Mutual Funds | | | | \$ 8,536.04 | 6.83 % |
| Cash | | | | \$ 199.98 | 0.16 % |
| 7 - Ocean Park Balanced (Platinum) - POPB | | | | | |
| Mutual Funds | | | | | |
| AQR EQUITY MARKET NEUTRAL FUND CLASS I | QMNIX | 32.4490 | 11.0100 | \$ 357.26 | 0.29 % |
| SIERRA CORE RETIREMENT FUND CLASS R | SIRRX | 71.2230 | 22.7500 | \$ 1,620.32 | 1.30 % |
| SIERRA TACTICAL CORE INCOME FUND CLASS R | SSIRX | 255.1890 | 20.8700 | \$ 5,325.79 | 4.26 % |
| VANGUARD TOTAL BOND MARKET INDEX FUND | VBTLX | 38.2010 | 10.3600 | \$ 395.76 | 0.31 % |
| VANGUARD TOTAL STOCK MKT INDEX FUND INVESTOR | VTSMX | 5.8990 | 72.8200 | \$ 429.57 | 0.35 % |
| Total Mutual Funds | | | | \$ 8,128.70 | 6.51 % |
| Cash | | | | \$ 187.66 | 0.15 % |
| 8 - Toews High Income (Platinum) - PTHI | | | | | |
| Mutual Funds | | | | | |
| TOEWS TACTICAL GROWTH ALLOCATION FUND | THGWX | 23.9380 | 10.2500 | \$ 245.36 | 0.19 % |
| TOEWS TACTICAL INCOME FUND | THHYX | 987.4080 | 10.6500 | \$ 10,515.90 | 8.42 % |



Asset Summary 123451
(Account Name)

| Description | Symbol | Quantity | Price as of 09/30/18 | Market Value | % of Market Value |
|--|--------|----------|-------------------------|----------------------|-------------------|
| TOEWS UNCONSTRAINED INCOME FUND | TUIFX | 25.2450 | 9.6000 | \$ 242.35 | 0.19 % |
| Total Mutual Funds | | | | \$ 11,003.61 | 8.80 % |
| Cash | | | | \$ 272.47 | 0.22 % |
| 9 - Special Individual Invest. Alloc. - SIIA | | | | | |
| Exchange Traded Funds | | | | | |
| AMPLIFY TRANSFORMATIONAL DATA SHARING | BLOK | 64.0000 | 20.2600 | \$ 1,296.64 | 1.04 % |
| ETFMG ALTERNATIVE HARVEST ETF | MJ | 110.0000 | 40.0500 | \$ 4,405.50 | 3.52 % |
| REALITY SHS TR NASDAQ NEXGEN ECONOMY ETF | BLCN | 55.0000 | 23.6750 | \$ 1,302.13 | 1.04 % |
| Total Exchange Traded Funds | | | | \$ 7,004.27 | 5.60 % |
| Cash | | | | \$ 907.30 | 0.73 % |
| Value by Model | | | | | |
| TOTAL 1 - Income Allocator - INA | | | | \$ 8,038.45 | 6.43 % |
| TOTAL 2 - Dynamic Income Alloc. - DIA | | | | \$ 7,660.67 | 6.13 % |
| TOTAL 3 - Dynamic Balanced Alloc. - DBA | | | | \$ 33,247.05 | 26.60 % |
| TOTAL 4 - AmeriGuard Growth - AG-GRW | | | | \$ 27,173.02 | 21.75 % |
| TOTAL 5 - BTS Select Bond (Platinum) - PBTS | | | | \$ 12,617.57 | 10.09 % |
| TOTAL 6 - Clark Navigator 20-80 (Platinum) - PCLK20 | | | | \$ 8,736.02 | 6.99 % |
| TOTAL 7 - Ocean Park Balanced (Platinum) - POPB | | | | \$ 8,316.36 | 6.66 % |
| TOTAL 8 - Toews High Income (Platinum) - PTHI | | | | \$ 11,276.08 | 9.02 % |
| TOTAL 9 - Special Individual Invest. Alloc. - SIIA | | | | \$ 7,911.57 | 6.33 % |
| TOTAL ACCOUNT | | | | \$ 124,976.79 | 100.00 % |

Transaction Detail 123451
(Account Name)

| Date | Activity | Quantity | Description ² | Trade Execution Fee | Other Fees | Price | Amount |
|-------------------------------|----------|------------|--|---------------------|------------|----------|--------------------|
| BEGINNING CASH BALANCE | | | | | | | \$ 2,578.08 |
| 07/02/18 | Sold | (64.1930) | AMERICAN FUNDS NEW ECONOMY FUND CLASS F-3 | | | 48.5200 | \$ 3,114.64 |
| 07/02/18 | Sold | (15.8980) | DIREXION MONTHLY EMERGING MKTS BULL 2X FUND INV CLASS | | | 48.7900 | \$ 775.66 |
| 07/02/18 | Sold | (328.3600) | SWAN DEFINED RISK FUND CLASS A | | | 12.6800 | \$ 4,163.60 |
| 07/02/18 | Sold | (42.5800) | DIREXION MONTHLY 25+ YR TREAS BEAR 1.35X FD INV CLASS | | | 17.7314 | \$ 755.00 |
| 07/02/18 | Sold | (79.6810) | DIREXION MONTHLY 25+ YR TREAS BEAR 1.35X FD INV CLASS | | | 17.7314 | \$ 1,412.86 |
| 07/02/18 | Sold | (23.4700) | NAVIGATOR TACTICAL FIXED INCOME FUND CLASS I | | | 10.0100 | \$ 234.93 |
| 07/02/18 | Sold | (139.1560) | NAVIGATOR TACTICAL FIXED INCOME FUND CLASS I | | | 10.0100 | \$ 1,392.95 |
| 07/02/18 | Sold | (0.6120) | BTS TACTICAL FIXED INCOME FUND CLASS I | | | 9.8400 | \$ 6.02 |
| 07/02/18 | Sold | (82.7090) | BTS TACTICAL FIXED INCOME FUND CLASS I | | | 9.8400 | \$ 813.86 |
| 07/02/18 | Sold | (10.4460) | SIERRA TACTICAL CORE INCOME FUND CLASS R | | | 20.8300 | \$ 217.59 |
| 07/02/18 | Sold | (6.1890) | SIERRA TACTICAL CORE INCOME FUND CLASS R | | | 20.8300 | \$ 128.92 |
| 07/02/18 | Sold | (30.9170) | VANGUARD EXPLORER FUND INVESTOR CLASS | | | 106.6900 | \$ 3,298.53 |
| 07/02/18 | Sold | (718.0530) | VANGUARD ULTRA-SHORT-TERM BOND FUND INVESTOR CLASS | | | 9.9500 | \$ 7,144.63 |
| 07/02/18 | Sold | (270.8950) | AMERICAN FUNDS DEVELOPING WORLD GROWTH & INC FUND CLASS F-3 | | | 10.0000 | \$ 2,708.95 |
| 07/02/18 | Sold | (78.8500) | PRIMECAP ODYSSEY GROWTH FUND | | | 40.2200 | \$ 3,171.35 |
| 07/02/18 | Sold | (17.7950) | VANGUARD EMERGING MKTS STOCK INDEX FUND INVESTOR CLASS | | | 26.6400 | \$ 474.06 |
| 07/02/18 | Sold | (34.1060) | VANGUARD INFORMATION TECHNOLOGY INDEX FD ADMIRAL CLASS | | | 93.8200 | \$ 3,199.82 |
| 07/02/18 | Sold | (13.3640) | TOEWS TACTICAL INCOME FUND | | | 10.5400 | \$ 140.86 |
| 07/02/18 | Purchase | 5.2150 | VANGUARD 500 INDEX FUND INVESTOR CLASS | | | 251.7600 | (\$ 1,312.93) |
| 07/02/18 | Purchase | 103.9030 | GOLDMAN SACHS US EQUITY DIVIDEND & PREMIUM FUND INST'L CLASS | | | 13.1800 | (\$ 1,369.44) |
| 07/02/18 | Purchase | 227.5600 | GOLDMAN SACHS US EQUITY DIVIDEND & PREMIUM FUND INST'L CLASS | | | 13.1800 | (\$ 2,999.24) |
| 07/02/18 | Purchase | 93.2410 | VANGUARD SMALL-CAP GROWTH INDEX FUND INVESTOR CLASS | | | 49.6700 | (\$ 4,631.29) |
| 07/02/18 | Purchase | 61.2370 | VANGUARD MID-CAP GROWTH INDEX FUND INVESTOR CLASS | | | 52.9400 | (\$ 3,241.91) |
| 07/02/18 | Purchase | 59.3180 | VANGUARD SMALL-CAP INDEX FUND INVESTOR CLASS | | | 74.8600 | (\$ 4,440.57) |
| 07/02/18 | Purchase | 141.9330 | VANGUARD SMALL-CAP VALUE INDEX FUND INVESTOR | | | 32.6300 | (\$ 4,631.29) |

Continued on Next Page (Other transaction pages removed from sample)



Transaction Detail
(Account Name)

| Date | Activity | Quantity | Description ² | Trade Execution Fee | Other Fees | Price | Amount |
|----------|---------------------|----------|---|---------------------|------------|---------|------------|
| 09/28/18 | Reinvested Dividend | 0.1430 | EATON VANCE FLOATING RATE ADVANTAGE FUND CLASS I Payable 09/28/18 \$1.57 | | | 10.9900 | \$ 0.00 |
| 09/28/18 | Reinvested Dividend | 0.1810 | VIRTUS SEIX FLOATING RATE HIGH INCOME FUND CLASS I Payable 09/28/18 \$1.58 | | | 8.7100 | \$ 0.00 |
| 09/28/18 | Reinvested Dividend | 0.6970 | PRINCIPAL HIGH YIELD FUND INST'L CLASS Payable 09/28/18 \$5.04 | | | 7.2300 | \$ 0.00 |
| 09/28/18 | Reinvested Dividend | 0.2070 | PIMCO INCOME FUND INST'L CLASS Payable 09/28/18 \$2.46 | | | 11.8900 | \$ 0.00 |
| 09/28/18 | Reinvested Dividend | 0.1530 | MAINSTAY FLOATING RATE FUND CLASS I Payable 09/28/18 \$1.43 | | | 9.3400 | \$ 0.00 |
| 09/28/18 | Reinvested Dividend | 0.2330 | INVESCO FLOATING RATE FUND CLASS Y Payable 09/28/18 \$1.77 | | | 7.5900 | \$ 0.00 |
| 09/28/18 | Reinvested Dividend | 0.0610 | JP MORGAN INVESTOR CONSERVATIVE GROWTH FUND CLASS I Payable 09/28/18 \$0.78 | | | 12.8400 | \$ 0.00 |
| 09/28/18 | Reinvested Dividend | 0.0840 | GOLDMAN SACHS SHORT DURATION GOVT FUND INST'L CLASS Payable 09/28/18 \$0.81 | | | 9.6700 | \$ 0.00 |
| 09/30/18 | | | Fees Paid for Period | | | | (\$ 37.67) |

ENDING CASH BALANCE

\$ 3,309.53

2 Uninvested cash deposits in TCA by E*TRADE Cash are insured by the FDIC up to current allowed limits. Investment Products: Not FDIC Insured - No Bank Guarantee - May Lose Value.



Fee Statement 123451
(Account Name)

| Description | Balance |
|--|-------------------------|
| OPENING BALANCE | \$0.00 |
| Custodian Fee | |
| 07/11/18 Fee Assessment FEES FOR PERIOD ENDING 06/30/2018 Administration | \$37.67 |
| Total Custodian Fee | \$37.67 |
| Advisor Fee | |
| Total Advisor Fee | \$0.00 |
| Current Fees Paid | <u>(\$37.67)</u> |
| TOTAL FEES | \$0.00 |

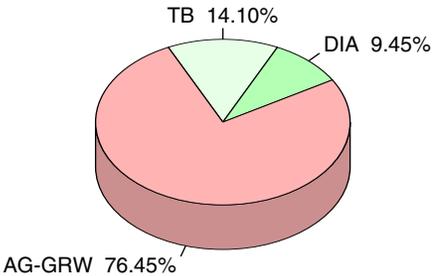
A full accounting of all fees charged would be included here

A full statement for each account would be included

Account Summary 123452
(Account Name)

| | Current Period 07/01/18-09/30/18 | Year to Date 2018 |
|---|-------------------------------------|----------------------|
| BEGINNING VALUE | \$ 31,233.79 | \$ 30,978.46 |
| Additions | \$ 0.00 | \$ 0.00 |
| Withdrawals | \$ 0.00 | \$ 0.00 |
| Investment Income & Expenses | \$ 120.32 | \$ 348.17 |
| Net change in Market Value | \$ 1,259.64 | \$ 1,287.12 |
| ENDING VALUE | \$ 32,613.75 | \$ 32,613.75 |

Model Allocation Chart 123452
(Account Name)



Performance Results^B 614719

| | 3rd Quarter 07/01/18-09/30/18 | Year to Date 01/01/18-09/30/18 | Trailing 1 Year 10/01/17-09/30/18 | From-Through 06/01/17-09/30/18 |
|-------------------------------|----------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|
| Net Return^C | | | | |
| Account | 4.42% | 5.28% | 9.02% | 9.14% |
| MODEL 23 AmeriGuard Growth | 5.09% | 6.62% | 11.76% | 12.93% |
| MODEL 2 Tactical Bond | 2.07% | 0.99% | 1.02% | 1.86% |
| MODEL 7 Dynamic Income Alloc. | 2.62% | 1.39% | 2.09% | 3.41% |

Continued on next Page



About Your Statement

Your statement is intended only to provide a summary of activity in your account(s) for the statement period. Please review your statement carefully. Please telephone us at 303-705-6000 immediately or write us at PO Box 5158, Englewood, CO 80155-5158, if you think your statement or receipt is wrong or if you need more information about a transfer on the statement or receipt. We must hear from you no later than 60 days after we sent you the statement on which the error or the problem appeared. When you contact the Bank, you must:

1. Tell us your name and account number.
2. Describe the error or the transfer you are unsure about, and explain as clearly as you can why you believe there is an error or why you need more information.
3. Tell us the dollar amount of the suspected error.

If you tell us orally, we may require that you send us your complaint or question in writing in 10 business days.

We will determine whether an error has occurred within 10 business days after we hear from you and correct any error promptly. If we need more time, however, we may take up to 45 days to investigate your complaint or question. If we decide to do this, we will credit your account within 10 business days for the amount you think is in error, so that you will have the use of the money during the time it takes for us to complete our investigation. If we ask you to put your complaint or question in writing and we do not receive it within 10 business days, we may not credit your account.

For errors involving new accounts, we may take up to 90 days to investigate your complaint or question. For new accounts, we may take up to 20 business days to credit your account for the amount you think is in error.

We will tell you the results within three business days after completing our investigation. If we decide that there was no error, we will send you a written explanation. You may ask for copies of the documents that we used in our investigation.

ASSET SUMMARY - A listing of the assets held in your account including estimated market value and cost basis information. For most assets, market values are based on the closing prices on the last trading day of the statement period as supplied by pricing vendors. For other assets if current prices are not available, particularly with respect to non-publicly traded or infrequently traded securities, market values are listed at appraised, estimated, or last-known value as provided by the asset issuer, which might be the original book value. Actual value of any asset may differ from the listed market value which is provided only as a general guide to portfolio value. If you have any questions regarding the valuation of your investments, you should contact the asset issuer or your financial representative. The cost basis and gain/loss information provided is included for your convenience and may not be accurate for tax reporting purposes. Cost basis is typically original cost, plus any reinvestments, less any return of capital. Cost basis may also include adjustments for asset sales, depending on your basis election. The listed cost basis information for some assets may be provided by you or others and was not verified by TCA by E*TRADE. Reported gains/losses are computed using the listed market value and listed cost basis.

E*TRADE Saving Bank and its affiliates ("E*TRADE") do not warrant these products, services and publications against different interpretations or subsequent changes of laws, regulations and rulings. E*TRADE does not provide legal, accounting, or tax advice. Always consult your own legal, accounting, and tax advisors.

TRANSACTION DETAIL - A complete listing of transactions for the period ending 09/30/18.

Specific trade confirmations for securities transactions will be provided within seven business days upon written request by the account owner. The requested trade confirmation will be provided for no additional cost.

ADVISOR FEE - It is the client's responsibility to determine whether any Advisor Fee has been properly calculated. TCA by E*TRADE cannot verify the accuracy of the fee calculation.

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Deposits are insured up to \$250,000 per depositor.

Investment Products: Not FDIC Insured - No Bank Guarantee - May Lose Value.

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Statement Disclosures

- A Model classifications for your investments are provided by your investment advisor to assist you in evaluating your portfolio and may not be current as of the statement date. This information is not warranted to be accurate, complete or timely and TCA by E*TRADE is not responsible for any damage or losses resulting from any use of this information. Please contact your advisor for further information. Past performance is not a guarantee of future results.
- B Performance figures are calculated using a time weighted rate of return which may or may not be net of any applicable investment advisory fees, transaction costs and/or fees based on advisor instructions. Returns reflect the reinvestment of investment income and capital gains and are annualized for periods greater than one year. The appreciation or depreciation of your securities is due to price changes obtained from independent quotation vendors and may not be current as of the statement date. The information contained in this statement is intended to assist you in evaluating investment performance and should not be considered a representation or warranty of such performance. If any errors are noted, please direct them to the attention of Jeff Hybiak, CFA (520) 750-7308.
- Please note that the return presented is a time-weighted rate of return (TWR) for the underlying account. This return may differ from other reports which reflect an overall investment strategy's return rather than any single account. TWR is an industry standard method of calculating period-by-period returns that negates the effects of external cash flows such as deposits or withdrawals. The actual return of any one individual account may differ from the TWR of an overall investment strategy due to the timing of cash flows or fees. For example, if the investor adds money right before a period of time when the investment performed very well, their personal return may be better than the return shown. Conversely, if the investor adds money right before a period of time when the investment performed poorly, their personal return may be worse than the return shown.
- C Past performance is not a guarantee of future results.
- D Section 31 SEC Fee - Transaction Fee on securities sold in the market. The fee rate is set periodically by the SEC.
- E Short-Term Redemption Fee.
- F Realized gain and loss, cost basis, and holding period information may not reflect all adjustments necessary for tax reporting purposes. Such information should be verified with taxpayer records when calculating reportable gain or loss.

TCA by E*TRADE Client Privacy

TCA by E*TRADE does not disclose any non-public information about you to non-affiliated third parties unless:

- Authorized by you;
- To protect the confidentiality or security of our records pertaining to you, service, product or transaction;
- To protect against or prevent actual or potential fraud, unauthorized transactions, claims, or other liability;
- To persons holding a legal or beneficial interest relating to you;
- To persons acting in a fiduciary or representative capacity on behalf of you;
- To respond to judicial process or government regulatory authorities;
- To comply with Federal, State, or local laws, rules and other applicable legal requirements; and
- To comply with a properly authorized civil, criminal, or regulatory investigation, or subpoena or summons by Federal, State, or local authorities.

TCA by E*TRADE collects non-public information from:

- You on applications or other forms;
- Information about your transactions with our affiliates, others or us.

If you decide to close your account(s) or become an inactive client, we will adhere to the privacy policies and practices as described in this notice.

TCA by E*TRADE restricts access to your personal and account information to persons who provide products or services to you. TCA by E*TRADE maintains physical, electronic and procedural safeguards that comply with federal standards to guard your nonpublic personal information.



Truth in Savings Disclosures - Institutional Client

An Institutional Account is defined as an account that is managed by an Investment Advisor who has an agreement with TCA by E*TRADE.

VARIABLE RATE. At our discretion, interest rate and annual percentage yields may change. Please contact the Customer Service Department for current interest rates.

COMPOUNDING AND CREDITING. Interest will be compounded daily. Interest will be credited to your account monthly.

EFFECT OF CLOSING AN ACCOUNT. If you close your account before interest is credited, you will not receive the accrued interest.

BALANCE COMPUTATION METHOD. We use the daily balance method to calculate interest on your account. This method applies a daily periodic rate to the principal in the account each day.

ACCRUAL OF INTEREST ON NON-CASH DEPOSITS. Interest begins to accrue no later than the business day we receive credit for non-cash items (for example, checks).

TRANSACTION LIMITATIONS. Withdrawals from IRA and qualified retirement plan accounts are subject to IRS and ERISA distribution regulations.

FEES. No fee is imposed to provide the cash deposit feature of your account, but if applicable, investment advisory fees, custodial fees, etc. may be charged against your account. (See your investment advisory agreement for fee information.)

End of Statement

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What Am I Paying For?

Understanding your Fee Statement

SEM provides this explanation of the fees paid by the account with each paper & electronic statement.

Opening Balance: This is the amount calculated on the prior quarter's statement

Custodian Fee (E*Trade): 0.14% Fee Max

NOTE: *Oftentimes the prior custodian will charge a closure fee. Rather than deducting it from your account, they request the fee from the new custodian, in this case, E*TRADE. This fee will also show up under the Custodian Fee section of the statement. SEM has also arranged for some of these closure fees to be reimbursed (for a limited time). The reimbursement will show up as a negative amount and is credited against to each investment model, which means you'll see multiple reimbursements in this section.*

Advisor Fees (all fees are prorated for amount of time invested during the quarter and based on the Average Daily Balance of the account or investment model. See note at bottom for householded accounts)

Financial Advisor Fee: 1.12% Max — Financial Advisors may select to have a flat rate fee for their services or to have the fees fluctuate based on the SEM Advisory Fees. If not a flat rate fee, there will be multiple Financial Advisor Fees calculated for each fee class listed below.

SEM Investment Management Fee: SEM's fees are based on the level of activity / monitoring of the particular investment model based on the following fee classes:

- **SEM AmeriGuard Fee** [0.50% per year]: All AmeriGuard investment models; These investment models are monitored on a quarterly basis (with the exception of Balanced & Moderate which have a mid-quarter signal that could be implemented). Designed for longer-term investments.
- **SEM Platinum Portfolio Fee** [0.25% per year]: All Platinum Portfolios to cover costs of on-going monitoring and due diligence of outside managers, implementation of investment models, and servicing the clients in the models.
- **SEM Investment Management Fee (Std)** [1.12% Max, breakpoints starting at \$250,000 under management]: All Tactical Investment Models (Income Allocator, Tactical Bond, Tax Advantaged Bond, Enhanced Portfolio Allocator, Enhanced Growth Allocator, and Absolute Return Allocator); These investment models are monitored on a DAILY basis and are designed to trade more frequently.
- **SEM Investment Management Fee (Dyn)** [0.75% Max, breakpoints starting at \$250,000 under management]: All Dynamic Investment Models; These investment models are monitored on a MONTHLY basis and are based on SEM's quantitative economic model.

NOTE: *If you have multiple accounts the total value of all accounts in your household will be included when calculating breakpoints. The fee statement will calculate the total assets in each fee class above and then list the **% shared by account** on the statement to get to the final fee. All fees are prorated for the amount of time invested during the quarter.*

Current Fees Paid: This is the amount deducted during the quarter and will be the opening balance (the prior quarter's fees) plus any custodial fees paid during the quarter.

TOTAL Fees: This is the amount to be deducted the next quarter & will be the opening balance on the next statement.

See next page for a description of what services are provided for each fee segment

What Am I Paying For?

SEM Investment Management Fee:

1.12% Max (based on level of monitoring & subject to breakpoints starting at \$250,000 per household)

- Daily and monthly monitoring of your portfolio
- Access to lower cost investment options
- Proprietary Portfolios with 3 distinct management styles
- Portfolio diversification
- Working with advisor to create a risk efficient investment portfolio that aligns with your financial plan
- Frequent communication with your advisor
- Economic & Investment Information via Quarterly Newsletter
- Handling of contributions, withdrawals and distributions
- Create Investment Policy Statement for the client & advisor

Custodian (E*Trade): 0.14% Fee Max*

**Note: historically this has averaged less than 0.10%/yr.*

- Access to over 8000 mutual funds & ETFs that SEM can choose from without any transaction fees
- Unlimited trading
- Real-time internet access to account information
- Tax Reporting (1099s, 5498, Cost Basis, 8949) with electronic downloads of data for CPA
- Quarterly custodian statement either paper or electronic
- Required Minimum Distribution Calculations for Clients over the age of 70.5
- ACH Withdrawals and Check processing

Financial Advisor Fee: 1.12% Max^

^note: some advisors may charge flat rates for some of these services or may not offer all of them.

1. Initial Development of your customized plan

- Savings & Budgeting Goals
- Taxes & Estate planning
- Retirement Income Planning
- Determine Investment Objectives, Risk Tolerance, & time horizon

2. Implementation of Plan

- Tax Management
- Select Investment Solutions
- Monitoring / Reviewing all of the above periodically
- Behavior modification (help avoid emotional decisions)

3. Other customized services

- Retirement transitioning
- Social Security/Medicare/Pension assistance
- Insurance protection planning



What's the score?

By: Jeff Hybiak, CFA®

With football season in full force and investors once again wondering why they aren't getting double digit returns like the S&P 500 index, I thought I would bring out my favorite investing analogy (paraphrased from Mike Mason of Mason & Associates in Newport News, Virginia.)



It's the 4th quarter, your team has the ball, and the head coach just got knocked over on the sidelines and has gone to the locker room. The quarterback turns to you and asks, "should we run or pass?" What's the first thing you would do? You'd look at the scoreboard!

If you're behind and need to catch-up, chances are you would want to pass to get down the field sooner. However, if the scoreboard looks like the one above, the wisest decision would be to run the ball. You'd keep the clock running and not take the chance of throwing an interception.

In investing, few people ever ask, "what's the score?" Investing **in the stock market with all of your money all of the time is equivalent to always throwing the ball.** Sure, it is a lot more exciting and you will probably score a lot of points, but if you turn the ball over at the wrong time or in the wrong place you risk losing the game.

For most of our clients their financial scoreboard has them winning the game. They have most or all of their expenses covered by pensions or social security. The only thing that could cause them to lose the game would be by throwing an interception at the wrong time. They need to run the ball, gain some yards, and keep the other team off the field.

If you don't know your score or you'd like a quick check-up we have a free tool available. It takes about 10-15 minutes to complete and we will send the results to your financial advisor to review your personal scoreboard along with any recommendations to tweak your investments with SEM. To get started go to:

WhatsMyScore.net

What's the downside?

Most investors focus on the returns their investments have generated and pay much less attention to how much risk is involved to get those returns. During prolonged market rallies, even more conservative investors tend to shift their focus from risk management to higher returns. This can be a dangerous mistake when it comes to your retirement funds.

One of the more popular choices in many retirement plans is an S&P 500 index fund. The S&P 500 is comprised of 500 of the largest US based companies. Many people believe large companies are safer and therefore they are not taking too much risk by investing in an S&P 500 fund. Unfortunately, that is not the case. The S&P 500 has lost 50% of its value twice in the last 18 years. This is a risk few people are ready to experience again.

Diversifying across other asset classes outside the S&P 500 helps reduce risk, but often not enough. This is best illustrated by the "Target Date" portfolios that have become popular in recent years. Investors pick the portfolio closest to their retirement date and then the portfolio adjusts the asset allocation to match a recommended asset allocation. Most people are not aware of the downside these "diversified" portfolios may experience.

How much risk can you truly handle? This really depends. Everyone is different. Our brains are wired differently in how we perceive risk. For some an investment losing 35% or more is far too high, for others it

How much risk are you taking? (continued)

may be higher as they seek to capture higher returns.

Matching our investments to our individual risk comfort levels makes it more likely we will stick to that investment over the long-run.

Just as important as your individual risk score, however, is your **ability to take risk**.

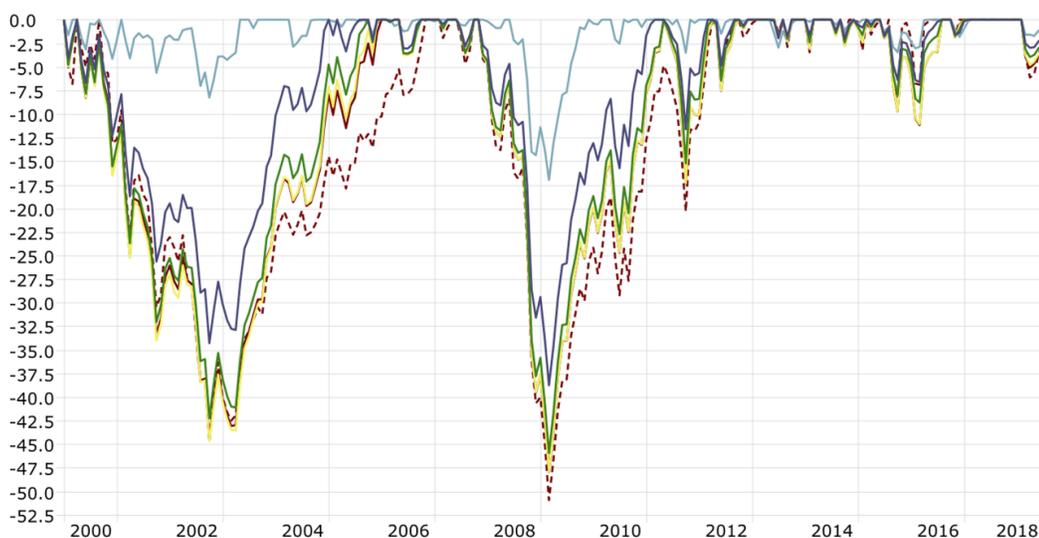
Again, each person's situation is unique and depends on a wide range of factors.

Matching an investment to your risk preference & situation is something your financial advisor can assist you with.

Want to know how much risk you're taking and whether it is too much? Go to WhatsMyScore.net to take our free financial assessment.

Historical Drawdowns (% Change from Previous High Level)

Time Period: Since Common Inception (1/1/2000) to 6/30/2018



— Target Retirement Income — Target Retirement 2020 — Target Retirement 2030
— Target Retirement 2040 — Target Retirement 2050 - - S&P 500

Returns are for the Vanguard series of Target Date funds from inception (June 2006) to present. Prior to inception, results are for the underlying Vanguard holdings based on the asset allocation targets of the specific fund. The S&P 500 Index is an unmanaged index of the 500 largest US based stocks. Investors cannot invest directly in the index and may incur additional fees trying to replicate leading to lower performance. Past performance is not a guarantee of future results.

Source: Morningstar Direct

News & Notes:

2018 Year-End Tax Statements—what to watch for early 2019:

For taxable accounts, federal law requires your custodian to mail your **IRS Form 1099** to you by January 31. Due to the increasing amount of reclassified mutual fund distributions, both of our custodians, TCA by E*TRADE & TD Ameritrade have had this **extended to February 15, 2019**.



SEM strongly recommends you do not make your tax appointment until after February 15.

The 2018 Consolidated 1099 mailings to you includes cost basis and sales proceeds for investments sold during 2018. This provides **essential information** needed to complete your **Federal Tax Filing Form 1040 Schedule D and Form 8949**. Please wait until you receive TCA's and/or TD Ameritrade's 2018 Consolidated 1099 prior to completing your taxes.

For those clients that consolidated taxable accounts from TD Ameritrade to TCA, you will receive forms from both custodians.

SEM will be posting additional information on the tax reports early next year on our website,

SEMWealth.com

What is **ENCORE**?

ENCORE is a Quarterly Newsletter provided by SEM Wealth Management. **ENCORE** stands for: **Engineered, Non-Correlated, Optimized & Risk Efficient**. By utilizing these elements in our management style, SEM's goal is to provide risk management and capital appreciation for our clients. Each issue of **ENCORE** will provide insight into investments and how we managed money. To learn more about **ENCORE** Portfolios, please contact your financial advisor.

The information provided is for informational purposes only and should not be considered investment advice. Information gathered from third party sources are believed to be reliable, but whose accuracy we do not guarantee. Past performance is no guarantee of future results. Please see the individual Program Reports for more information. There is potential for loss as well as gain in security investments of any type, including those managed by SEM. SEM's firm brochure (ADV part 2) is available upon request and must be delivered prior to entering into an advisory agreement.